



Multi-Hire Services with Salt

Reach a global network of digital talent

Hire digital-first teams and create futures with confidence for contract, freelance, and permanent teams at scale.





What Salt:X delivers:

A multi-hire solution that is aimed at organizations that need to hire a lot of people, quickly.

Build dynamic digital and vetted **end-to-end** teams at short notice

Hire multiple digital professionals in either **contract or perm**

Build whole divisions for your **digital transformation** strategy

Attract and hire a **global workforce** and centralize your applicant tracking

Complete projects quickly with the right **digital talent**

Diversify your workforce and grow with different perspectives

Get **time** back and peace of mind

**Creating
Futures™**



What Salt:X delivers:

A true partnership with global talent teams to your specifications

We'll manage hiring multiple people, permanent and contract, to your exact specifications.

We take the time to understand your organization needs now and in the future. We then provide you with a tailored approach and the data you need to fine-tune future hiring processes.

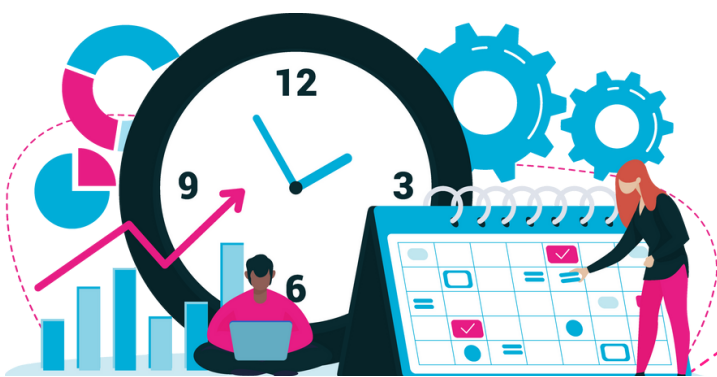
Define long
term hiring
goals

Work with
expert sourcing
specialists

Connect to
the best in our
global talent
pool

Monitor hiring
progress in real
time

Create futures
at scale with
Salt



Salt:X in detail

Salt:X includes contract and permanent solutions for multi-hiring needs with a tailored approach.

Digital Managed Service for contractors (DMS)

Because talent acquisition takes time, our digital managed service and portal access allows you to manage everything in one place. Using our portal, get the insights you need and manage your whole contract hiring process (e.g. payroll solution or SoW) including applicant tracking, interview management, and analytics to measure the success of your project.

Salt DMS benefits

- Manage open job roles individually or at an overall project level
- View all candidate profiles submitted and arrange interviews
- Easily request extensions for contractors coming to the end of their term
- Gain access to data and analytics on the whole hiring process

Digital Recruitment Outsourcing for permanent staff (DRO)

On or off-site “Digital Recruitment Outsourcing” (DRO) for permanent staff, allowing Salt consultants to digitally integrate within your business and understand your goals, values, and hiring needs with outcome-driven results based on your key objectives. Our expert guidance will be tailored to guide you through all stages of the hiring process.

Salt DRO benefits

- Seamless integration of our specialized consultants (onsite or offsite)
- Access to the Global Salt Community (+1.5m candidates)
- Exposure to help you find the best digital talent
- Research, data, and analytics to fine-tune future processes
- Options for on or off-site recruitment at scale with a variety of solutions



Work with Salt as your dedicated talent partner:

A hiring process that gets results

We deliver outstanding candidates globally, at every step of the client's journey across; Technology, Sales, Marketing, Creative followed by Transformation and Change (from People and HR to Consulting) and Business Operations (extending to Accounting & Finance, Business Support and Supply Chain & Logistics.)

With Salt:X — our experts will shape your project to your requirements, and stay proactively on top of hiring processes until we secure results. Using our values to share success;

Integrity	Bringing Integrity into your strategy with insights
Dynamic	Hiring for needs now and in the future
Achieve	Talent pools around the globe
Expertise	Consultants across every digital vertical
Synergy	Understanding your vision



“I brought Salt into Bourne Leisure to help scale out a digital team in advance of having any digital recruitment capability. Salt has delivered, understanding our brief, working with sometimes fluid changes in the market, and helped us build a team that is now creating brilliant guest, owner and team experiences. Being able to work alongside the business and support our peculiarities is just one reason I’d use Salt again.”

— James Bromley, Chief Digital Officer, Bourne Leisure

Why now?

Nearly 70% of workers surveyed by MBO Partners in the Harvard Business Review, reported feeling, “more secure working independently.” A significant increase from 32% in 2011 and 53% in 2019.



73%

of tech companies have integrated teams of freelancers and employees

80%

of corporate leaders plan to increase their use of freelancers during periods of uncertainty.

71%

say bringing on freelancers or contractors gives their business greater agility during times of economic uncertainty

50%

In the face of lay offs and turnover, 50% of HR leaders say they are more likely to hire freelancers moving forward

Creating
Futures™

salt™

"Creating futures means inclusive hiring strategies, diverse talent pool, and a global mindset to local and international recruitment campaigns."

— Elliot Dell, Chief Executive Officer, Salt





**Whatever your hiring
plans are, Salt can find
the right people and
teams for your business.**



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